

MEKAISH GROUP



OUR MISSION IS TO BE A GUIDING FORCE AND STRATEGIC PARTNER IN THE BROKING OF SELECTIVE TRANSACTIONS, ALWAYS SEEKING TO YIELD MAXIMUM RETURNS FOR EACH PARTY INVOLVED.

M E K A I S H

G R O U P

“Control your own
destiny or someone
else will.” JACK WELCH

MEKAISH GROUP COMPANY PROFILE

Mekaish Group is a Business Brokerage and Private Equity company with a 10 year track record in deal making. We offer our clients a key advantage through our status as a professional boutique business brokerage with a national footprint and a well connected team of advisors.

Founded in 1994 by Barry Berman, the company established the personalised number plate industry in South Africa, spearheaded the Alliance Group’s Business Sales Division and has since successfully engineered mergers and acquisitions on behalf of clients. The company focuses on businesses that have verifiable profits of EBITDA of a minimum of R1m upwards. With well over 50 deals completed to date, an established track record, staff highly experienced in deal making and access to the resources of a broad network across South Africa and the globe.

In addition, as an on balance sheet company and through our commitment to dedicated, long –term relationships and service excellence, we are well placed to add more value for our clients.

LANDMARK DEALS – COMMITMENT OVER THE LONG TERM

Our company boasts numerous success stories and we remain invested in many cases, providing ongoing advice and strategic guidance for further growth. Some of the deals that we have facilitated include: partial and total enterprise sales, management buyouts and buy-ins, BEE deals, public to private and vice versa, acquisition finance and partnership identification to deal finalisation.



WHY CHOOSE MEKAISH BUSINESS BROKERAGE?

As a dedicated partner to our clients, we offer the following benefits:

- Commitment to a long-term relationship and growth and sustainability of our clients' business. We remain strictly confidential in our business dealings
- Experienced management team, with diversity of skills and strengths, complemented by honesty and integrity
- Quick decision making and excellent service
- Information pack design and compilation
- An established and successful track record

OUR PEOPLE

The Mekaish Business Brokerage team comprises a team of business professionals, with a rich business experience and diversity of skills and strengths.

CRITERIA

We participate selectively in taking a business to sale, based on the following:

- Sustainable annual earnings
- Profitable and cash generative companies
- An experienced and competent management team
- Demonstration of market niche dominance / leadership
- Good growth prospects

“It’s far better to buy a wonderful company at a fair price than a fair company at a wonderful price.”

WARREN BUFFETT



M E K A I S H
G R O U P

**“Starting a business involves
90% guts and 10% capital.”**

RAYMOND ACKERMAN

SERVICES

Based on the individual needs and circumstances of each client and working through a personalised and dedicated relationship, we offer the following services:

- Brokerage services on a success fee commission basis
- Funding for private companies in return for an equity stake in the business
- Advisory and consulting services
- Providing companies with BEE partners through our relationships with BEE players and various black individuals
- Capital Raising

**WE ARE COMMITTED TO THE SUCCESS AND SUSTAINABLE GROWTH OF
OUR CLIENTS THROUGH OUR FOCUS ON ESTABLISHING LONG TERM
PARTNERSHIPS THAT ARE STABLE, SUPPORTIVE AND PROFITABLE.**

CONTACT DETAILS

Foyer B, 5th Floor Hill House, De Smidt and Somerset Rd, Green Point, Cape Town, SA
Telephone: (021) 425-9344 • Facsimile: (021) 425-7665 • Email: info@mekaish.com

www.mekaish.com